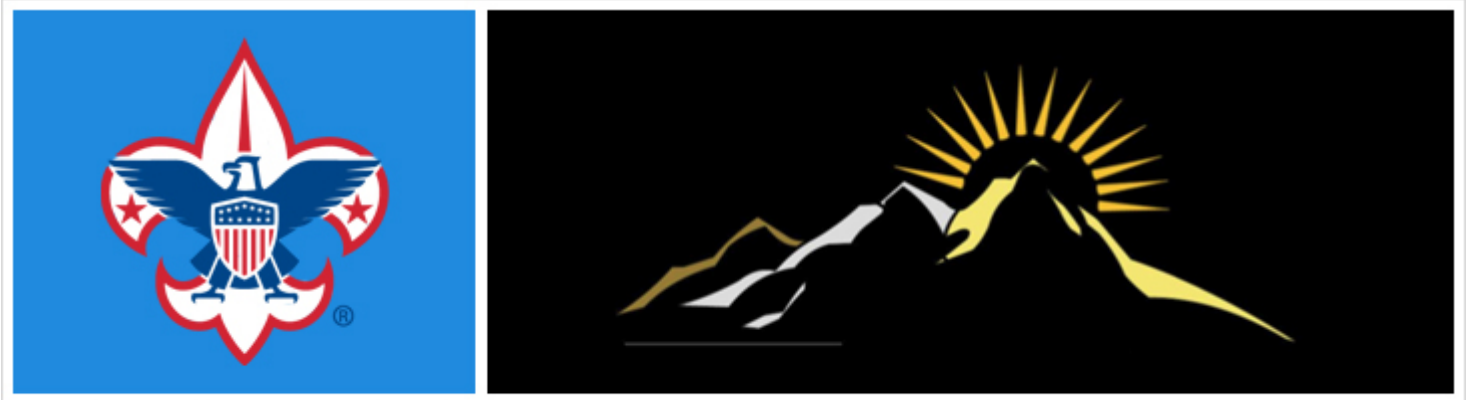


Journey to Excellence



JTE Guidebook for Cub Packs **A Tool to Help Your Pack and You Thrive** 2015 Program Year

This guidebook was prepared as an assist to Cub Pack leaders and others in using Journey to Excellence tools to plan and deliver excellent Scouting through Cub Pack and Dens. More material is available on the National Council JTE Resources webpage.

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JTE Guidebook for Cub Packs-A Tool to Help your Pack and You Thrive

How to use this Guidebook

This guidebook was created with busy Pack leadership in mind. It is intended to help the Pack Key 3, the Committee Chair, the Cubmaster and the Chartered Organization Representative in using the **Journey to Excellence (JTE)** concept as a unit planning tool and year round checklist of fun activities for the cubs. This guidebook was made from various publications and documents available from the National Council website and then instructions on how to use them. Journey to Excellence uses and blends many existing BSA programs, some of which the unit leadership may not be familiar with. The material in this guidebook should answer what these programs are. The information in the Guidebook should enable the Pack Committee to conduct a Pack Planning Session that prepares the pack for a very successful year of fun.

This Guidebook consists of (in order)

- A Summary Sheet used to show Adult responsible for each of the 11 JTE Objectives
- The 2015 JTE Scorecards that show JTE measures and levels
- The 2015 JTE Spreadsheet to use as a planning checklist
- Text describing a suggested order of objectives to follow in building your Pack Calendar
 - Planning the Program Year
 - Pack and Den Meetings
 - Leadership Recruitment
 - Trained Leadership
 - Day/Resident/Family Camp
 - Outdoor Activities
 - Service Projects
 - Membership
 - Webelos to Scouts
 - Budget
 - Advancement
 - Retention
- Progress Record Sheets for:
 - Scouter's Training Award for Cub Scouting
 - Den Leader Training Award
 - Cubmaster Key
- Instructions for the Unit Leader Award of Merit
- Pack budgeting information
- Unit Money-Earning Application
- National Summertime Pack Award form

Leader Training

Leader training and recognition is extensively discussed in this Guidebook and mentioned here. Providing leadership for Journey to Excellence objectives is an important part of earning adult recognitions. Please use the following Summary Sheet as a tool to guide the pack adults in helping the Pack be the best Pack it can be.

Pack Journey to Excellence Planning 2015 Summary Sheet

Pack _____

District _____

JTE Overall Goal

- Bronze
- Silver
- Gold

This table lists all 11 JTE objectives in the order presented in the Guidebook. For each objective list the responsible adult, the date they started working on their **Scouter's Training Award for Cub Scouting** and circle the JTE goal the Scouter is helping the Pack achieve.

JTE Scoresheet Objective	#	Responsible Adult	Scouter's Training Award for Cub Scouting-Start date	Goal
Planning and Budget (*Planning)	1			B S G
Pack and Den Meetings	9			B S G
Leadership Planning	10			B S G
Trained Leadership	11			B S G
Day / Resident/ Family Camp	7			B S G
Outdoor Activities	6			B S G
Service Projects	8			B S G
Membership	2			B S G
Webelos to Scouts	4			B S G
Planning and Budget (*Budget)	1			B S G
Advancement	5			B S G
Retention	3			B S G

Reviewed by the Pack Committee on _____

Committee Chair

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Pack _____ of _____ District
2015 Scouting's Journey to Excellence

Item	Objective	Bronze Level	Silver Level	Gold Level	Bronze Points	Silver Points	Gold Points
Planning and Budget					Total Points: 200		
#1	Planning and Budget: Have a program plan and budget that is regularly reviewed by the pack committee, and it follows BSA policies relating to fundraising.	Have an annual program plan and budget adopted by the pack committee.	Achieve Bronze, plus pack committee meets at least six times during the year to review program plans and finances.	Achieve Silver, plus pack communicates annual program plan and budget prior to October 31, 2015.	50	100	200
Membership					Total Points: 500		
#2	Building Cub Scouting: Have an increase in Cub Scout membership or maintain a larger than average pack size.	Conduct a formal recruitment program by October 31 and register new members in the pack.	Achieve Bronze, and either increase youth members by 5% or have at least 40 members.	Achieve Silver, and either increase youth members by 10% or have at least 60 members.	50	100	200
#3	Retention: Retain a significant percentage of youth members.	Reregister 60% of eligible members, or have improvement over the prior year.	Reregister 65% of members, or reregister 60% and have improvement over the prior year.	Reregister 75% of members, or reregister 65% and have improvement over the prior year.	50	100	200
#4	Webelos-to-Scout transition: Have an effective plan to graduate Webelos Scouts into Boy Scout troop(s).	With a troop, hold two joint activities or 75% of second year Webelos have completed "The Scouting Adventure."	60% of eligible Webelos register with a troop.	80% of eligible Webelos register with a troop and the pack has at least one active den chief.	25	50	100
Program					Total Points: 900		
#5	Advancement: Achieve a high percentage of Cub Scouts earning rank advancements.	Have 50% of Cub Scouts advance one rank	Have 60% of Cub Scouts advance	Have 75% of Cub Scouts advance	100	200	300
#6	Outdoor activities: Conduct outdoor activities and field trips.	Each den has the opportunity to participate in three outdoor activities or field trips during the year.	Each den has the opportunity to participate in four outdoor activities or field trips during the year.	Each den has the opportunity to participate in five outdoor activities or field trips during the year.	50	100	200
#7	Day/resident/family camp: Cub Scouts attend day camp, family camp, and/or resident camp.	33% of Cub Scouts participate in a camping experience or improvement over the prior year.	50%, or 33% and have improvement over the prior year.	75%, or 50% and have improvement over the prior year.	50	100	200
#8	Service projects: Participate in service projects.	Participate in two service projects and enter the hours on the JTE website.	Participate in three service projects and enter the hours on the JTE website.	Achieve Silver, plus at least one of the service projects is conservation-oriented.	25	50	100
#9	Pack and den meetings: Dens and the pack have regular meetings.	Hold eight pack meetings a year. Den or pack meetings have started by October 31.	Achieve Bronze, plus dens meet at least twice a month during the school year.	Achieve Silver, plus earn the Summertime Pack Award.	25	50	100
Volunteer Leadership					Total Points: 400		
#10	Leadership recruitment: The pack is proactive in recruiting sufficient leaders.	Have a Cubmaster, assistant Cubmaster and a committee with at least three members.	Achieve Bronze, and by May 31, the pack committee identifies pack and den leadership for the next year.	Achieve Silver, plus every den has a registered leader by October 15.	50	100	200
#11	Trained leadership: Have a trained and engaged leaders at all levels.	Cubmaster, den leaders, and assistants have completed an orientation and youth protection training.	Achieve Bronze, plus the Cubmaster and den leaders have completed position-specific training or, if new, will complete within three months of joining.	Achieve Silver, plus two-thirds of registered committee members have completed position-specific training for the pack committee.	50	100	200

- Bronze:** Earn at least 525 points by earning points in at least 7 objectives.
- Silver:** Earn at least 800 points by earning points in at least 8 objectives.
- Gold:** Earn at least 1,050 points by earning points in at least 8 objectives.

Total points earned: _____

No. of objectives with points: _____

Our pack has completed online rechartering by the deadline in order to maintain continuity of our program.

We certify that these requirements have been completed:

Cubmaster _____ Date _____

Committee chair _____ Date _____

Commissioner _____ Date _____

This form should be turned in to the Scout service center or your unit commissioner with your charter renewal paperwork.

Scouting's Journey to Excellence

2015 Pack Performance Recognition Program

Journey to Excellence uses a balanced approach to measure performance. Below provides specific information to help you understand the criteria and exactly what data will be used to determine the three levels of performance. In planning your strategy, use actual numbers from the previous year to guide your performance improvement goal planning. The pack may qualify by meeting a specific standard or by showing improvement.

Planning and Budget Measures	
1	The pack has a program plan and budget that is reviewed at all pack committee meetings, and the pack follows BSA policies relating to fundraising and fiscal management as found on the Unit Money-Earning Application form and any other publication that the council has developed for fundraising and fiscal management. Program plans and budget are reviewed with parents at the start of the program year.
Membership Measures	
2	A formal recruitment event is conducted by October 31. At charter renewal time, the pack has an increase in the number of youth members over the number of youth members on the previous year's charter renewal. A membership growth plan template can be found at www.scouting.org/membership .
3	Number of youth members on this year's charter renewal (C) divided by the number of youth members on last year's charter renewal (D) plus any additional youth members (E) minus any transfer-outs or age-outs (F). Total = $(C) / (D+E-F)$.
4	Hold at least two joint activities with a troop or troops, and have graduating boys register with a troop. "The Scouting Adventure" for second-year Webelos is described in the <i>Webelos Scout Handbook</i> . If the pack has no second-year Webelos Scouts, this requirement is met at the Bronze level.
Program Measures	
5	Total number of Cub Scouts advancing at least one rank (Bobcat, Tiger, Wolf, Bear, Webelos, Arrow of Light) since last charter renewal date (A), divided by the number of boys at the start of the year (B1) plus all new boys who joined or transferred into the pack at any time during the current year (B2). Advancement = $A / (B1 + B2)$.
6	The pack has activities and field trips in the outdoors, which could include outdoor pack meetings, hikes, family campouts, parades, outdoor service projects, etc. All dens have the opportunity to participate.
7	Cub Scouts attend an in-council or out-of-council Cub Scout day camp, family camp, and/or Cub Scout resident camp in 2015. STEM programs either as a day camp or resident camp are also included. All levels are total number of different Cub Scouts attending (G) divided by total number of Cub Scouts registered in the pack as of June 30, 2015 (H). Total = G / H .
8	The pack participates in at least two service projects during the year and enters them on the Journey to Excellence website. (See instructions at www.Scouting.org/JTE .) The projects may be completed as joint projects with other organizations. At least one project is conservation-oriented.
9	Have at least eight pack meetings within the past 12 months, with one of those meetings being to review the pack's program plans and asking for parental involvement in the pack. Den meetings start by October 31, 2015, and all dens meet at least twice each month during the program year. Pack earns the Summertime Pack Award.
Volunteer Leadership Measures	
10	The pack has a Cubmaster, an assistant, and a committee of at least three members. Ideally, the chartered organization representative should not be dual registered as one of the committee members. The pack identifies persons for next year's leadership for existing dens, including Cubmaster, Den Leaders, and Webelos Den Leaders by May 31, 2015. All dens have a registered leader by October 15.
11	Cubmaster, den leaders and assistants have had an orientation and have completed youth protection training. The Cubmaster and den leaders (paid or multiple registration) have completed position-specific training or, if new, will complete within three months of joining. Two-thirds of active committee members have completed leader-specific training.

Scoring the pack's performance: To determine the pack's performance level, you will use the above information to determine the points earned for each of the 11 criteria and then add those individual point scores to determine a composite score. Count only the highest point total achieved in any one criterion. Bronze level requires earning at least 525 points in at least 7 criteria, Silver level requires earning points in at least 8 criteria and 800 points, and Gold level requires earning points in at least 8 criteria and 1,050 points.

WHO USES THIS FORM?

Packs with a charter renewal date in any month from October 2015 to September 2016.

For more resources: www.scouting.org/jte



JOURNEY TO EXCELLENCE

2015 Journey to Excellence - Pack - District

Item No.	Objective	Parameter	User Input	Calculated Values	Bronze Points	Silver Points	Gold Points
Planning and Budget							
1	Planning and Budget: Have a program plan and budget that is regularly reviewed by the pack committee, and it follows BSA policies relating to fundraising.	<i>Date:</i> Pack committee adopted annual program plan & budget <i>Date:</i> Program plan & budget shared with families <i>Date:</i> Committee meeting #1 <i>Date:</i> Committee meeting #2 <i>Date:</i> Committee meeting #3 <i>Date:</i> Committee meeting #4 <i>Date:</i> Committee meeting #5 <i>Date:</i> Committee meeting #6 <i>Count:</i> Total number of committee meetings	_____ _____ _____ _____ _____ _____ _____ _____	0			
Membership							
2	Building Cub Scouting: Have an increase in membership or be larger than the average size pack.	<i>Date:</i> Pack recruitment event before October 31 <i>Count:</i> Number of Scouts registered at end of last charter year <i>Count:</i> Number of Scouts registered at start of current charter year <i>Plus:</i> New Scouts joining the pack during the year <i>Plus:</i> Transfers from other units during the year <i>Less:</i> Webelos joining troops during the year <i>Less:</i> Transfers to other packs during the year <i>Count:</i> Current membership <i>Percent:</i> Growth over end of prior charter year	_____ _____ _____ _____ _____ _____ _____ _____ _____	0 0.0%			
3	Retention: Retain a significant percentage of youth members.	<i>Percent:</i> Retention rate prior charter year <i>Count:</i> Current membership <i>Less:</i> Youth 11 years or older by end of charter year (age-outs) <i>Count:</i> Youth eligible to reregister <i>Count:</i> Number of youth actually reregistered for next year <i>Percent:</i> Retention rate <i>Percentage:</i> Retention rate change from prior year	_____ _____ _____ _____ _____ _____	0 0 0.0% 0.0%			
4	Webelos-to-Scout transition: Have an effective plan to graduate Webelos Scouts into Boy Scout troop(s).	<i>Count:</i> Number of second year Webelos at start of year <i>Count:</i> Number completing "Scouting Adventure" <i>Percent:</i> Completion rate <i>Date:</i> Joint activity with a troop #1 <i>Date:</i> Joint activity with a troop #2 <i>Count:</i> Webelos joining troops during the year <i>Percent:</i> Webelos graduation rate <i>Count:</i> Number of den chiefs	_____ _____ _____ _____ _____ _____ _____	0.0% 0 0.0%			
Program							
5	Advancement: Achieve a high percentage of Cub Scouts earning ranks.	<i>Count:</i> Current membership <i>Count:</i> Boys advancing one or more ranks during the year <i>Percent:</i> Advancement rate	_____ _____ _____	0 0.0%			
6	Outdoor activities: Conduct outdoor activities and field trips.	<i>Date:</i> Outdoor activity #1 <i>Date:</i> Outdoor activity #2 <i>Date:</i> Outdoor activity #3 <i>Date:</i> Outdoor activity #4 <i>Date:</i> Outdoor activity #5 <i>Count:</i> Total number of outdoor activities	_____ _____ _____ _____ _____	0			

2015 Journey to Excellence - Pack - District

Item No.	Objective	Parameter	User Input	Calculated Values	Bronze Points	Silver Points	Gold Points
7	Day/resident/family camp: Cub Scouts attend day camp, family camp, and/or resident camp.	<i>Percent:</i> Camping rate prior year <i>Count:</i> Number of Cub Scouts registered on June 30 <i>Count:</i> Number of Cub Scouts attending any camp <i>Percent:</i> Camping rate <i>Percentage:</i> Camping rate change from prior year	_____ _____ _____	0.0% <hr/> 0.0%			
8	Service projects: Participate in service projects.	<i>Yes/No:</i> Pack records service projects and hours on JTE website <i>Yes/No:</i> At least one project is conservation-oriented <i>Date:</i> Service project #1 <i>Date:</i> Service project #2 <i>Date:</i> Service project #3 <i>Count:</i> Total number of service projects	<input type="checkbox"/> Yes <input type="checkbox"/> Yes _____ _____ _____	<hr/> 0			
9	Pack and den meetings: Dens and the pack have regular meetings.	<i>Yes/No:</i> Den & pack meetings have started by October 31 <i>Yes/No:</i> Dens meet at least twice a month during the school year <i>Yes/No:</i> Pack has earned the Summertime Pack Award <i>Date:</i> Pack meeting #1 <i>Date:</i> Pack meeting #2 <i>Date:</i> Pack meeting #3 <i>Date:</i> Pack meeting #4 <i>Date:</i> Pack meeting #5 <i>Date:</i> Pack meeting #6 <i>Date:</i> Pack meeting #7 <i>Date:</i> Pack meeting #8 <i>Count:</i> Total number of pack meetings	<input type="checkbox"/> Yes <input type="checkbox"/> Yes <input type="checkbox"/> Yes _____ _____ _____ _____ _____ _____ _____	<hr/> 0			
Volunteer Leadership							
10	Leadership recruitment: The pack is proactive in recruiting sufficient leaders.	<i>Yes/No:</i> Registered Cubmaster <i>Yes/No:</i> Registered Assistant Cubmaster <i>Yes/No:</i> Pack and den leadership for next year identified by May 31 <i>Count:</i> Number of committee members <i>Count:</i> Number of dens <i>Count:</i> Number of dens with registered leaders by October 15	<input type="checkbox"/> Yes <input type="checkbox"/> Yes <input type="checkbox"/> Yes _____ _____ _____				
11	Trained leadership: Have trained and engaged leaders at all levels.	<i>Yes/No:</i> Cubmaster has orientation and youth protection training <i>Yes/No:</i> Cubmaster has completed position-specific training <i>Count:</i> Number of den leaders <i>Count:</i> Number with orientation and youth protection training <i>Count:</i> Number with position-specific training <i>Count:</i> Number of assistant leaders <i>Count:</i> Number with orientation and youth protection training <i>Count:</i> Number of committee members <i>Count:</i> Number with position-specific training <i>Percent:</i> Committee members completing training	<input type="checkbox"/> Yes <input type="checkbox"/> Yes _____ _____ _____ _____ _____ _____ _____	<hr/> 0 <hr/> 0.0%			

Bronze: Earn at least 525 points by earning points in at least 7 objectives.
Silver: Earn at least 800 points by earning points in at least 8 objectives.
Gold: Earn at least 1,050 points by earning points in at least 8 objectives.

Total points earned: 0
No. of objectives with points: 0

Journey to Excellence

A Tool to Help Your Pack and You Thrive!

What is *Journey to Excellence*?

Would you like a tool to help you figure out what activities your unit, your pack committee and you can do to give the best scouting experience to your registered youth?

If so, then using and reviewing the BSA's Journey to Excellence is **just the tool for you!** Journey to Excellence, abbreviated as **JTE**, is a roadmap or a guide or benchmark to show and indicate what a pack can and should be doing. JTE can help answer questions like how many meetings should we have? How trained should our adults be? What outdoor activities should we do? How should we budget?

Read on and discover how JTE can HELP!

First of all, any scout unit should have a regular **planning process**. There must be a way for your pack to make future plans for meetings, activities and fundraisers. There are many ways to do this. You can use a big calendar that you provide or download one from the National Council BSA ScoutSource Website. You can use a big sheet of paper showing the entire program year or a single sheet per month. It is up to you. The important pack leadership adults must be involved, certainly the Cub Pack Leadership Key 3, the Cubmaster, the Pack Committee Chair and the Chartered Organization Representative. Also involved should be the Pack Treasurer and the Pack Trainer as well as the parents responsible for advancement, membership, popcorn sales, summertime activities and the others that provide time and resources for the pack. It is up to you how to plan, however every unit needs a way to do so. National Council BSA provides a suggested method to plan. As stated above you can find that on the MyScouting Website.

You should also involve your **Unit Commissioner**, an experienced Scouter dedicated to helping your pack succeed. Let the Unit Commissioner know when you are going to have your planning session and invite him or her to participate. Helping is their job! Every commissioner should be in contact with unit leadership and ask what they can do to help. Ask at the next Roundtable (a District wide monthly adult leaders meeting), who your Unit Commissioner is and get the correct contact information on where to send an invitation to attend your annual planning session.

You will need a MyScouting account to have full access to the information available to you as a pack leader and resource. Gaining access is simple. Most importantly you need your official National Scouting ID number. It can be found on your annual membership card or from your unit roster provided with your charter kit. Most information is available without an account however there are additional planning benefits if you do.

Some Scouters might have ended up with two or more ID numbers over time. Your District Executive can help you combine your IDs if that is the case. Take a few moments, write down the numbers, if you know them, and provide them to your District Executive or Unit Commissioner.

Planning Guidance from JTE

With just a few minutes of reading you can learn about the planning assistance that JTE can provide. However first you need the appropriate **JTE Scorecard**, there is one for every program, Cub Scout **Packs**, Boy Scout **Troops**, Boy Scout Varsity **Teams**, Venture **Crews** and Sea Scout **Ships**. You can find all the scorecards on the MyScouting webpage under “**Journey to Excellence Resources**”. On this webpage is a section titled “**SCORECARDS**” and then several years listed. Selected the appropriate year, **2015** or beyond, and a list of available scorecards will appear. Select the one you want, the **Pack Scorecard**. The Scorecard will appear and can be downloaded as a PDF. Alternatively you should be able to get a Scorecard paper copy from your Unit Commissioner, pick one up at Roundtable, at the Council Office or from your District Executive. One is included in the unit recharter package however you should have one long before recharter time if you are going to use it to help plan.

However, to help your Pack planning session, the Pack Scorecard was at the beginning of this Guidebook. Take a look at the Scorecard. It is two sided and page one lists 11 areas, called **Objectives**, where three measurement levels, Bronze, Silver and Gold, are shown. These three levels help you and the Pack planning team assign to the importance of each objective. You might find that the activities associated with a particular objective are more important than others to you, your sponsoring partner and your Pack’s youth and so you will make plans accordingly. Ultimately, as the unit grows, you will be able to make plans to accomplish a level in all 11 objectives. Points are assigned for each level obtained and unit point totals provide an overall unit measure of **Bronze**, **Silver** or **Gold**. Every Pack should strive to be a **Gold** Pack.

Each objective is explained in a short summary on the first page and further information is on the back side or second page. There are objectives for youth membership, advancement, outdoor activities, adult leaders, number of meetings, service projects and unit activities which are further explained in this guidebook.

Read through all the objectives and get a feel for the intent and the difference among the three levels. Please note that each objective has a high end ceiling or target instead of a more traditional yearly goal consisting of a percentage improvement regardless of the measure. This allows for being at the top, **Gold**, and not needing to improve every year to stay **Gold**. This way you can focus on working on other objectives. There is also a minimum standard a pack must meet to be **Bronze**. Additionally, yearly improvement in an objective, before achieving **Gold** level, of a fixed percentage (generally 2%) and being above a **Bronze** or **Silver** measure qualifies the pack as the **Silver** and **Gold**. None of these objectives should surprise any Scouter with just a few months experience because all the objectives are woven into the operation of a cub pack.

Before the Planning Session Starts

There are a few items to know, collect or do before the Pack planning session. Know where the Pack is going to meet, obtain school vacation schedules, know the federal and state holiday schedule, discuss with the Pack Key 3 who to invite, peruse the ScoutSource web page for useful documents (some listed in this guidebook), determine how the Pack schedule is going to be shown while it is being planned and have a room big enough for the session itself.

Where to Start? With a Plan of course—Objective # 1

A written plan is an excellent tool to create to have an active and fun Pack. **Objective # 1, Planning and Budget: Have a program plan and budget that is regularly reviewed by the pack committee, and it follows BSA policies relating to fundraising** provides a road map on what to do. Let's do the program plan first and then the budget later once the full plan is put together.

Many planning resources exist on ScoutSource and should be reviewed as suggested above. These tools are well thought out and will greatly assist the program plan. The significant changes to the Cub Scout program in 2015 should be incorporated into the plan. Having an annual program plan (and budget) adopted by the Pack Committee is required for the **Bronze** measure. If the Pack Committee meets at least six times during the year and reviews program plans (and the budget) the Pack qualifies as **Silver**. Start filling in the Pack planning calendar by scheduling and showing these six committee meetings. **Gold** is the measure if the Pack communicates the annual plan (and budget) before October 31, 2015, the presumed start of the program year.

Next, plan the meetings--Objective # 9

The annual plan must include how often the Pack and Dens meet Look at **Objective # 9, Pack and Den Meeting: Dens and the Pack have regular meetings. Bronze** requires only 8 Pack meetings a year, where at one meeting parent involvement is requested and the annual program plan is reviewed plus Pack or Den meetings begin by October 31st. Do all this and you are **Bronzet!**

On your planning calendar mark the 8 months the pack will meet, most likely **September** or **October** to the following **May** or **June**. Den meetings are next on the list to have a plan for. Show at least two Den meetings per month during the school year for each Den. Do this and your Pack will be **Silver**. Decide if your Pack will be active in the summer when school is out. If so, plan on earning the **National Summertime Pack Award** and the unit is at the **Gold level!** The Summertime Pack Award requires you to plan for just one activity of some sort for each of summer month, June, July and August. Keeping the Cubs during the summer will provide a bridge for continuing in Scouting when School starts in the fall.

Step back and take a look at the plan. If the Pack has three Dens and you are planning on being a Gold level pack you now have planned on having at least 48 Den meetings, 8 Pack meetings and 3 summertime events, a total of 59 meetings or events! That's a lot of meetings!

Included in the front of this guidebook are two pages showing JTE objectives in a fill-in-the-blanks-format. Use these pages to show what has been scheduled or planned. Find Objective # 9 and list the planned meeting dates and continue to fill in this form as the Pack Calendar is built in the planning session. These pages are a part of a downloadable spreadsheet located on JTE Resources webpage.

Pack success will come from the appropriate number of trained adults. JTE can help show the way by indicating to the pack committee and cub parents the importance of adult involvement and of having trained leaders. Training all the adults for their positions will lead to fun activities and meetings and help build a strong and successful Cub Pack.

Leadership Recruitment—Objective # 10 and Leader and Adult Training—Objective # 11

Develop a strong Pack plan for the next year by identifying new adult leadership **before** it is needed. **Objective #10, Leadership Recruitment: The pack is proactive in recruiting sufficient leaders** helps explain this. If the pack has a Cubmaster, an assistant Cubmaster and a committee with at least three other members the pack is at **Bronze** level. If the pack committee identifies the pack and den leadership for the next program year (for school year 15-16) by May 31, 2015, the pack is at **Silver** level. If every Den has a registered leader by October 15, 2015, the pack is Gold. Place these leadership recruitment dates, May 31 and October 15 on the pack planning calendar.

Now is a good time to look at **Objective # 11, Trained Leadership: Have Trained and Engaged Leaders at all levels**. Virtually all Pack leader training can be accomplished on-line using courses found on MyScouting. However, first and extremely important is that **all** adults interacting with the youth of your pack must have **Youth Protection Training, YPT**. This is a must and a rock solid requirement and **non negotiable**. This can be done on MyScouting and should be the first training done by any adult associated with the pack.

Having the Cubmaster, all registered Den leaders and assistants complete the position specific on-line **Fast Start orientation training** and the mandatory Youth Protection Training is the minimum threshold for **Bronze level**. Having these leaders, the Cubmaster and Den leaders, complete leader position-specific on-line training within **three months** of joining, if new, qualifies as the **Silver level**. The adult members of the Pack Committee will have a much better idea of how they can support the Pack plan once they also have completed leader position-specific on-line training. Having 2/3 of the active Pack Committee members trained is the **Gold level**.

Below is a table of pack leader training available on-line at MyScouting. Required for **Bronze** are the **Fast Start** orientation training courses and for **Silver** are the Leader Position Specific courses shown in the table. Taking the Leader Specific training qualifies the leader as **TRAINED** and may wear the trained patch. These courses may be taken at a District or Council training event as well as on-line. In person offers a personal touch and on-line allows for schedule freedom.

Pack Adult Leader Position and Code	Leader Position-Specific Training Course Title and Number
(CM) - Cubmaster	On-line Cubmaster Fast Start- Bronze requirement (CF3) On-line Leader Position-Specific-For Silver -Cubmaster (C40)
(TL) - Tiger Cub Den Leader	On-line Den Leader Fast Start- Bronze requirement (CF6) On-line Leader Position-Specific-For Silver -Tiger Cub (C41)
(DL) – Cub Scout Den Leader	On-line Den Leader Fast Start- Bronze requirement (CF1) On-line Leader Position-Specific-For Silver -Wolf Cub (C42) On-line Leader Position-Specific-For Silver -Bear Cub (C42)
(WL) – Webelos Den Leader	On-line Den Leader Fast Start- Bronze requirement (CF2) On-line Leader Position-Specific-For Silver -Webelos (C61)
(PT) – Pack Trainer	On-line Leader Position-Specific-Pack Trainer (C62)
(CC) – Pack Chairman	On-line Pack Committee Fast Start-(CF4) On-line Leader Position-Specific-For Gold -Pack Committee (C60)
(MC) – Pack Committee Member	On-line Pack Committee Fast Start-(CF4) On-line Leader Position-Specific-For Gold -Pack Committee (C60)

Put the dates on the planning calendar when any new leaders need to complete their training. All new leaders registered in September must complete their training by the end of December.

Continued Training

Encourage the pack leadership, those in the positions in the chart above, to continue their individual training. Recruit an adult to be the Pack Trainer. Schedule the dates of the Monthly District Roundtable on the Pack planning calendar. Find the dates for District and Council training events and place them on the schedule as well. University of Scouting, a source of excellent advanced training usually occurs in January. Other advanced Leader position-specific training occurs year round. Encourage the Pack Trainer to get involved with the District Training Team.

Encourage the Pack leadership, Cubmaster, all Den Leaders, the Committee Chair, Pack Trainer and all Committee members to work on and earn their **Scouter's Training Award for Cub Scouting** (green square knot on tan background). This award (511-057_WB) requires, among other items, participation in the Pack planning session and giving primary leadership in meeting one Pack JTE Objective area. The objective goals are established in the Pack planning session and the adult provides the leadership to achieve the goal. These objectives are explained further in this guidebook and could be leadership in advancement, membership, service projects, outdoor activities, budget and recharter process. Assign these objectives to individuals and ask them to work on their training awards. Put on the planning calendar any training dates that apply and show their assigned responsibilities on the calendar next to the items.

Additionally all Den Leaders, Tiger Cub, Wolf, Bear and Webelos can qualify for the **Den Leader Training Award** (gold square knot on blue background). This award (511-52_WB) requires, among other things, one year of tenure as a Den Leader, attendance at specific training sessions and leadership in selectable pack and den activities.

The Cubmaster can continue in service and training and also be recognized. At 18 months of service there is the **Unit Leader Award of Merit-Cubmaster** (512-003_WB) and at 3 years of service there is the **Cubmaster's Key** (green and white square knot on tan). The **Cubmaster's Key** (511-53_WB) requires, among other things, conducting a pack planning session for each year and having the Pack qualify as a Silver Pack for 2 of the 3 years of tenure.

Be sure and have a Pack plan that will have the Pack earn at least the Silver JTE Recognition.

Progress records for each of these four awards are attached at the back of this unit guide.

Cub Scout Leader Outdoor Skills Training

If your Pack plan contains outdoor activities including camping your Pack will need to have Adult Pack leaders attend outdoor skill and camping training courses offered by the Council.

An introductory course is **BALOO** or **Basic Adult Leader Outdoor Orientation** training. Webelos Den Leaders should additionally take **OWL** or **Outdoor Leader Skills for Webelos Leaders** training which can be taken as part of or combined with **IOLS** or Introduction to **Outdoor Leader Skills**. Find the training dates for these courses on the Council training calendar and place them on the Pack planning calendar.

You now have a plan for fun Pack activities and for getting the Pack leaders trained. What next?

Outdoor Fun! —Objectives # 7, 6 & 8

One more activity that needs to be planned for with a date established comes from **Objective # 7, Day/Resident/Family Camp**. The dates of these different local District and Council-wide events must be placed on the planning calendar. Find the days from the Council Website which will include both Council and all District dates or get the dates at Roundtable or from your Unit Commissioner. All of these Camps are fun, fun, fun. If you want more information about them, talk to other adults in your unit or ask at Roundtable. You should plan on your unit attending one or more of these. If you have at least 33% of the Cubs attending the unit is measured as **Bronze**, 50% is **Silver** and 75% is **Gold**. However JTE recognizes improvement over the previous year, any percentage increase is Bronze, if 33% (Bronze) or more with any percentage improvement qualifies as **Silver**, same thing for **Gold**, if 50% or more with any percentage improvement the Pack is **Gold**.

What other Outdoor activities need to be planned? There are at least two that needs to be scheduled. First look at **Objective # 6 Outdoor Activities: The pack has activities in the outdoors**. These can be an outside Pack Meeting, one of the National Summertime Pack Award Activities (going swimming, taking a nature hike, cleaning up the local park). During the pack planning session decide which Pack meetings should be outside and where. Having just 3 outdoor activities of any kind qualifies as **Bronze**, 4 as **Silver** and 5 as **Gold**. You want the cubs to be outside, plan for it and it will happen. Continue Cub Scout outdoor fun by planning to earn the **Outside Activity Award**. Review the requirements and schedule those events on the Pack planning calendar. Cub Scout Outdoor activities are well explained in publication Cub Scout Outdoor Program Guidelines publication 510-631 available for download as a PDF on the ScoutSource Cub Scout webpage.

Then look at **Objective # 8, Service Projects: The pack participates in service projects, with one benefitting your chartered organization**. Plan the dates for service projects during the planning session. They can be outdoors satisfying item # 6 above. Participate in Scouting for Food, a Veteran's Day Parade, a Flag Ceremony, the possibilities are nearly endless. Before the planning meeting contact your chartered partner and ask about Service projects. If that is not possible, plan the date when a Pack Committee member will contact the chartered partner and coordinate the project. All projects must be entered into the JTE Service Project data base accessible from MyScouting. The Pack needs to create a Service Project account with a password. Just 2 Service Projects qualifies as **Bronze**, 3 as **Silver** and 4, with one project being conservation oriented is **Gold**.

Appoint a pack committee member to coordinate Den and Pack service projects. That person should have the responsibility to enter the project data into the JTE service project webpage and that adult can be working on their **Scouter's Training Award for Cub Scouting** while achieving this Pack JTE objective.

Service projects can be any activity that benefits another individual, the pack charter partner, scouting or any cause of choice. Suggestions include:

Scouting for Food	Book and Magazine Drives
Assist with Council and District activities	Assist the Elderly
Remember others during the Holidays	Pet shelters
Litter cleanup and beautification	Serving Food
Safety related projects	Assist (not participation) local youth sports groups
Repair and maintenance of homes, buildings and offices of worthy causes including Scouting	
Assisting Medical information distribution and drives (such as blood donations)	

Recruiting new Cubs, creating new Dens—Objective # 2

What other dates need to be on the planning calendar? Some very important dates are associated with recruiting new Cubs. Your unit should have a series of recruiting events, activities like School nights, a signup table at events at your sponsor's location (if applicable) or a community recruiting roundup. Place these dates on your planning calendar. One of the pack committee members should be the pack membership chair and, while working on their **Training Award** provides leadership for membership. Look at **Objective # 2, Building Cub Scouting: Have an increase in membership in Cub Scout membership or maintain a larger than average pack size** provides recruiting goals to consider. A Pack can create entire new Dens through recruiting. Decide if your Pack will create a Tiger Cub Den and make plans on how to recruit that age group. Boys can be added to existing Dens and if sufficient new Cubs are signed up new Dens at any age group can be started. Be sure to invite the parents of any new Cub to the next Pack Committee meeting and have a job for them to do. Conducting a formal recruitment program by October 31 and registering just one new Cub qualifies as **Bronze level**. Having 40 registered Cubs or a gain of 5% is the **Silver level** and a gain of 10% or 60 registered Cubs is **Gold**. Creating a membership growth plan, thought not required for a JTE measure is an excellent method to gain new Cubs. This plan should list where and how recruiting is to be done and who is responsible. The membership plan needs to address the number of new Cubs expected so the unit is prepared.

An important pack committee position is the Membership chair. That person leads the recruiting activities for the pack while working on their **Scouter's Training Award for Cub Scouting**.

Help Your Cubs become Boy Scouts—Objective # 4

After Webelos your Cubs move on to a Boy Scout Troop and continue the Scouting fun. **Objective # 4, Webelos-to-Scout transition: Have an effective plan to graduate Webelos Scouts into Boy Scouts** helps explain how to get your Cubs moved up to Scouts. There may be several Scout Troops in your area and one may be sponsored by the same Charter Partner. Make contact with the leaders of the Troops of interest and have a combined transition plan. Each Scout Troop should be planning on a transition for Webelos as a part of their JTE Planning process. Ask at Roundtable if you need more information about local Scout troops. Your Pack is at the **Bronze level** if you hold two joint activities with a troop or troops or 75% of second year Webelos have completed "The Scouting Adventure" (as described in the Webelos Scout Handbook). Place these two dates on your planning calendar. The Pack will be at the **Silver level** if 60% of the eligible Webelos join a Troop and **Gold** if 80% join and the pack has at least one active Den Chief. One of the proudest moments of a Webelos Scout is the bridging ceremony when he joins his Scout Troop.

The Pack Plan and Budget—Objective # 1

All successful organizations need a financing plan. National BSA provides excellent material to accomplish all this. **Objective # 1, Planning and Budget: Have a program plan and budget that is regularly reviewed by the Pack committee and follows BSA policies relating to fundraising.** Information about how to prepare a Cub Pack Budget and a sample budget are attached at the end of this guidebook. Important fiscal and fundraising policies are explained on the Unit Money-Earning Application.

To be **Bronze** the pack must follow these policies and have an annual program plan and budget that are each adopted by the Pack Committee. Having the pack committee meet six times during the year to review these program plans and finances is **Silver level** and having the next year's program plan and budget communicated prior to October 31, 2015, is **Gold level**. Place the six committee meetings on your Pack plan.

The schedule you have prepared will help determine your budget. How much money will you spent per cub. Read and fill in the Pack Budget material based on your expenses and fund raising activities. Purchase Boy Life Magazine for each family and be sure to schedule the dates for the Council Popcorn sales activity. Recruit a parent to be your unit Popcorn Kernal.

Advancement happens in the Den and at Home—Objective # 5

Advancement activities do not necessarily happen during a Pack meeting. However awarding earned badges at your Pack meetings is the best way to motivate Cubs and parents to work on and earn badges. Encourage the Den Leaders and parents to help the Cubs on advancement. **Objective # 5: Achieve a high percentage of Cub Scouts earning rank advancement** is very important. When 50% of the Cubs earn one rank the unit qualifies as **Bronze** level, 60% qualifies as **Silver** level and 75% as **Gold** level. Use all the techniques explained in leader training to encourage advancement.

Have a Parent be the Advancement coordinator and work on their **Scouter's Training Award for Cub Scouting**.

A Measure of How Well the Unit is Doing—Objective # 3

The best measure of how well the Pack is doing Scouting is the measure of how many Cubs come back for another year. This is shown by **Objective # 3, Retention: Retain a significant percentage of youth members.** This item measures the number of Cubs who were age eligible to reregister for the next year. Retention does not count the 10 year old Webelos who transition to a Scout Troop. If 60% of the Cubs reregister the unit is at the **Bronze** Level, 65 % it is at the **Silver** level and at 75% it is at the **Gold** level. Retention is a measure of many things, the fun of Pack and Den meetings and the excitement of the other activities planned and done during the year. A solid year long schedule with well planned and put on events will build strong units and the Cubs will keep coming back because it is fun.

Summary Sheet

Attached to this guidebook is a Summary Sheet to show the planning order of JTE Objectives as explain in the guidebook. The sheet is to be used to show the responsible committee member for each JTE Objective, the goal adopted by the committee and progress towards the Scouter's Training award for Cub Scouting

Resources Found on the Cub Scouts Section of the ScoutSource Webpage

Boys' Life Planning Calendar, publication # 331-017

Den and Pack Meeting Resource Guide, an entire section on the Webpage

Cub Scout Den Meeting Program, numerous worksheets and aids

Family Talent Survey, publication 34362

Pack Budget Planning, publication 510-278

National Summertime Pack Award, publication # 33748

Cub Scout Outdoor Activity Award, publication # 13-228 and 512-013

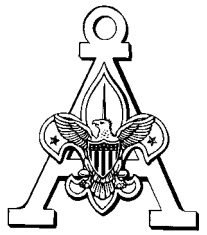
ScoutStrong PALA, publication 210-041

And many, many others

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Scouter's Training Award for Cub Scouting

Progress Record



Candidate's Personal Information

Name: _____

Address: _____
City State Zip

Email: _____

Pack No. _____ District: _____

Council Name: _____

Tenure

Complete at least two years of tenure as a registered adult leader in a Cub Scout pack.

From _____ to _____

From _____ to _____

Training

- Complete basic training for any Cub Scout leader position.
- Complete This Is Scouting training.
- Attend a pow wow or university of Scouting (or equivalent), or attend at least four roundtables (or equivalent) during each year of the tenure used for this award.

Approved by:

Pack Committee Chair

Date

Performance

Do the following during the tenure used for this award:

- Participate in an annual pack planning meeting in each year.
- Give primary leadership in meeting at least one pack Journey to Excellence objective in each year.
- Serve as an adult leader in a pack that achieves at least the Bronze level of Journey to Excellence in each year. The Quality Unit Award is acceptable if the tenure used is prior to 2011.
- Participate in at least one additional supplemental or advanced training event at the council, area, region, or national level during the two years.

Approved by:

Pack Committee Chair

Date

Training Committee Action

The leadership training committee has reviewed this application and accepts the certification that the candidate meets the required standards. The Scouter's Training Award is approved.

Approved by:

District or Council Training Committee Chair

Date



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Den Leader Training Award Progress Record



Candidate's Personal Information

Name: _____

Address: _____
City State Zip

Email: _____

Pack No. _____ District: _____

Council Name: _____

Select One:

Tiger Cub den leader

Bear Cub Scout den leader

Wolf Cub Scout den leader

Webelos den leader

Note: This award can be earned in each position, but tenure may be used only for one award.

Tenure

Complete one year as a registered den leader in the position selected. Tiger Cub den leader's tenure can be the program year as long as it is greater than eight months.

From _____ to _____

Training

Complete the basic training for the selected den leader position.

Attend a pow wow or university of Scouting (or equivalent), or attend at least four roundtables (or equivalent) during the tenure used for this award.

Complete This Is Scouting training.

Approved by:

Cubmaster

Date

Performance

Do five of the following during the tenure used for this award:

Have an assistant den leader who meets regularly with your den.

Complete Basic Adult Leader Outdoor Orientation (BALOO).

Have a den chief who meets regularly with your den.

Complete Outdoor Leader Skills for Webelos Leaders.

Graduate at least 70 percent of your den to the next level.

Participate with your den in at least one family camp; if your den is a Webelos den, participate with your den in at least two overnight camps.

Take leadership in planning and conducting a den service project.

Have a published den meeting/activity schedule for the den's parents.

Take leadership in planning two den outdoor activities.

Participate with your den in a Cub Scout day camp or resident camp.

Hold monthly den meeting and den activity planning sessions with your assistant den leaders.

Approved by:

Pack Committee Chair

Date

Training Committee Action

The leadership training committee has reviewed this application and accepts the certification that the candidate meets the required standards. The Den Leader Training Award is approved.

Approved by:

District or Council Training Committee Chair

Date



BOY SCOUTS OF AMERICA®

Cubmaster's Key Progress Record



Candidate's Personal Information

Name: _____

Address: _____
City State Zip

Email: _____

Pack No. _____ District: _____

Council Name: _____

Tenure

Within a five-year period, complete at least three years of registered tenure as a Cubmaster or one year as a registered assistant Cubmaster plus two years as a registered Cubmaster. (This can include the tenure used to earn the Scouter's Training Award.)

From _____ to _____

From _____ to _____

From _____ to _____

Training

- Complete basic training for Cubmasters.
- Complete This Is Scouting training.
- Attend a pow wow or university of Scouting (or equivalent), or attend at least four roundtables (or equivalent) during each year of the tenure used for this award.

Approved by:

Pack Committee Chair

Date

Performance

Do the following during the tenure used for this award:

- Achieve at least the Silver level of Journey to Excellence for at least two years. The Quality Unit Award is acceptable if the tenure used is prior to 2011.
- Earn the National Summertime Pack Award at least once.
- Conduct an annual pack planning session and have a published pack meeting/activity schedule for the pack's parents in each year.
- Participate in at least one additional supplemental or advanced training event at the council, area, region, or national level.

Approved by:

Pack Committee Chair

Date

Training Committee Action

The leadership training committee has reviewed this application and accepts the certification that the candidate meets the required standards. The Cubmaster's Key is approved.

Approved by:

District or Council Training Committee Chair

Date



Unit Leader Award of Merit

Background

Quality unit leadership is the key to a quality unit program—and it leads to better Scout retention. Statistics show that if young people stay engaged in the program for at least five years, the BSA's influence likely will stay with them for the rest of their lives. A quality Scouting experience will help keep Scouts in the program, and the Boy Scouts of America created the Unit Leader Award of Merit to recognize the quality unit leaders who make that happen.

The Unit Leader Award of Merit replaces the Scoutmaster, Varsity Team Coach, and Venturing Crew Advisor award of merit programs. This new recognition has revised requirements, and Cubmasters are also eligible for this recognition.

Requirements

The nominee must

1. Be a currently registered Cubmaster, Scoutmaster, Coach, or Advisor who has served in that position at least 18 continuous months.
2. Meet the training requirements for the registered position.
3. Distribute a printed or electronic annual unit program plan and calendar to each family in the unit.
4. Have a leader succession plan in place.
5. Effectively use the advancement method so that at least 60 percent of the unit's youth have advanced at least once during the last 12 months.
6. Cultivate a positive relationship with the chartered organization.
7. Project a positive image of Scouting in the community.

Nomination Procedure

1. The unit committee chair completes the Unit Leader Award of Merit Nomination Form on behalf of the unit committee. For Boy Scout troops, Varsity Scout teams, and Venturer crews, the nomination must include endorsement by the senior patrol leader, team captain, or crew president, respectively.
2. The unit or district commissioner certifies that the form is complete.
3. The unit submits the nomination form to the council for approval by the Scout executive and council commissioner or president. **The council is responsible for processing the award.**

The Award

Upon receipt of the approved nomination form, the council may present the Unit Leader Award of Merit, which includes a certificate, square knot with the appropriate device, and a special unit leader emblem. Recognition of this achievement may be presented at appropriate district or council events, such as district or council leader recognition dinners, training events, and board meetings.

The award may be presented for each program, Cub Scouts, Boy Scouts, Varsity, and Venturing, if the individual meets the requirements in each program. Only one knot is worn with the devices of each program that the award was earned in.

Unit Leader Award of Merit certificate, No. 512004

Scoutmaster emblem, No. 610093

Unit Leader Award of Merit square knot, No. 610091

Cubmaster emblem, No. 610094

Varsity coach emblem, No. 610092

Venturing Advisor emblem, No. 610095



Unit Leader Award of Merit Nomination Form

Submit to your local council service center.

Nominee's name as it is to appear on the certificate: _____

Address _____

City _____ State _____ Zip _____

Select one:

- | | | |
|--------------------------------------|-----------------|------------------------------|
| <input type="checkbox"/> Cubmaster | Pack No. _____ | Chartered organization _____ |
| <input type="checkbox"/> Scoutmaster | Troop No. _____ | Chartered organization _____ |
| <input type="checkbox"/> Coach | Team No. _____ | Chartered organization _____ |
| <input type="checkbox"/> Advisor | Crew No. _____ | Chartered organization _____ |

Service

Inclusive dates for the service in the above-selected position (include month and year; must be at least 18 continuous months of service in this position).

From _____ to _____ Number months of service _____

Training

Date nominee completed training requirements for this position (month and year) _____

Unit Program Plan

- Yes, this nominee's unit has an annual unit program plan and calendar, and it is shared with all families in the unit.

Unit committee chair initial _____

Succession Plan

- Yes, the unit has a replacement recruited and committed to take over the nominee's position as unit leader if necessary.

Replacement's name _____ Unit committee chair initial _____

Advancement

- Yes, at least 60 percent of the members of the nominee's unit have advanced at least once during the past 12 months.

Unit committee chair initial _____

Chartered Organization Relationship

- Yes, this nominee has a good relationship with the chartered organization.

Unit committee chair initial _____

Community Image

- Yes, this nominee has a positive image in our community.

Unit committee chair initial _____

Please attach a statement by the unit committee chair on behalf of the unit committee attesting to the nominee's performance as unit leader. For Scoutmaster nominations, also attach a statement by the troop's senior patrol leader. For Varsity Scout Coach nominations, also attach a statement by the team captain. For crew Advisor nominations, also attach a statement by the crew president.

Nominated by _____ Certified by _____
Unit Committee Chair Unit or District Commissioner

Date of nomination _____

Approved by _____ Date _____ and _____ Date _____
Scout Executive Council Commissioner or President

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Planning Your Pack's Annual Program Budget

What is the unit budget plan? It is implementing the elements of a complete annual Cub Scouting program for youth, committing as a unit to incorporate these elements, and then providing adequate funding for them. Even more, it is committing to implementing the plan with the entire pack: Cub Scouts, leaders, and families, by raising enough dollars to fund the program. The result is a well-managed, well-financed unit.

The steps to planning your pack's annual budget are:

1. Plan the pack's complete annual program.
2. Develop a budget that includes enough income to achieve the program.
3. Identify all sources of income (den dues and any traditional pack activities), and then determine the amount of product sale and the sales goal per youth member that will be needed to reach the income goal.
4. Gain commitments from parents, leaders, and all Cub Scouts.

If you like to raise money every month, plan your program as you go, limit your activities based on the unit's income, or not involve the youth members in the planning process, then this format might not be for you! Those leaders who want a meaningful, exciting, and comprehensive youth program that achieves the objectives of Cub Scouting will find this format the ideal way to go.

BASIC EXPENSES

1] Registration Fees. When a boy joins, the unit normally asks him to pay the full \$24 national registration fee*, regardless of the number of months remaining in the unit's charter year. The unit sends to the council the prorated amount for those remaining months.

Note that fees are figured on a monthly basis: 1 month, \$2.00; 2 months, \$4.00; 3 months, \$6.00; 4 months, \$8.00; 5 months, \$10.00; 6 months, \$12.00; 7 months, \$14.00; 8 months, \$16.00; 9 months, \$18.00; 10 months, \$20.00; 11 months, \$22.00; 12 months, \$24.00.

The balance of the boy's fee is kept in the unit treasury to supplement his dues in paying the next full year's fee. This procedure ensures prompt registration at charter renewal.

2] Unit Liability Insurance Fee. Packs are required to pay an annual unit liability insurance fee of \$40. This fee is submitted with the pack's annual charter application and helps to defray the expenses for their general liability insurance.

3] Boys' Life. *Boys' Life* magazine, the official publication of the Boy Scouts of America, is available to all members at \$12, which is half the newsstand rate. (Prorated fees are available for youth who join a unit during the year.) Every boy should subscribe to *Boys' Life* because of the quality reading and the articles related to your unit's monthly program. It is part of a boy's growth in Scouting, and research proves he will stay in longer and advance farther if he reads *Boys' Life*.

4] Unit Accident Insurance. Protecting leaders and parents from financial hardship due to high medical bills from an unfortunate accident is a must for all involved in Scouting. Specific details on insurance programs are available from the local council.

5] Advancement and Recognition. Every Cub Scout should earn and advance a rank and receive the patch for that rank each year. Active Webelos Scouts will earn multiple activity badges in addition to their rank advancements. The Cub Scout advancement program has many elements that include Arrow Points, immediate recognition patches, outdoor awards, and Academics and Sports belt loops and pins.

6] Activities. Well-conceived and well-planned activities are critical to a successful annual program plan. Traditionally, such activities as Cub Scout pinewood derbies®, field trips, and district or council activities are financed by the boy and his family over and above the dues programs. It is suggested that the complete cost of these outings be built into the unit's budget.

7] Cub Scout Day Camp, Cub Scout Resident Camp, Family Camping. Central to Cub Scouting is a summer camping experience. Local council opportunities abound for Cub Scouts and their families to have exciting, program-rich summer experiences.

8] Program Materials. Each pack needs to provide certain program materials. Depending on the type of unit program, these could include den meeting supplies, Den Meeting in a Box kits, craft tools and supplies, U.S. flag, pack and den flags, camping equipment, videos and books, or ceremonial props. (Note: Packs may not hold title to property. Only chartered organizations or the local council legally can own property.)

9] Training Expenses. Trained leaders are key to delivering a quality and safe program. Adult and youth leader training should be considered an integral annual pack expense.

* The same rate applies for registered adult Scouters.



10] Full Uniforms. Traditionally, the individual pays for the uniform. We suggest that these expenses become part of the total cost of Scouting. The full Cub Scouting program includes the full uniform!

11] Reserve Fund. The reserve fund might be established by a gift or loan from the chartered organization, by members of the committee, or by a unit money-earning project. The reserve fund should be intended for unexpected expenses. A new member's initial expenses may be met from the fund.

12] Other Expenses. These could include a gift to the World Friendship Fund, meeting refreshments, and/or contingency funds.

SOURCES OF INCOME

“One fund-raiser per year,” such as selling popcorn, will help prevent having to ask families for extra money every week. It is better to figure the total cost for the complete year up front. Ideally, all income would come from den dues and one fund-raising program at the beginning of the program year each fall. A spring fund-raiser could be included.

Some Important Points:

Paying your own way. This is a fundamental principle of the Boy Scouts of America. It is one of the reasons why no solicitations (requests for contributions from individuals or the community) are permitted by Cub Scout packs. Young people in Scouting are taught early on that if they

want something in life, they need to earn it. This principle is among the reasons that adults who were Scouts are found to have higher incomes. The finance plan of any pack should include participation by a Cub Scout in a regular dues plan.

An annual pack participation fee, too often completely contributed by parents, does little to teach a boy responsibility. The unit's entire budget must be provided for by the families, either through fundraising or other means such as dues or fees.

Except for council-sponsored product sales, all other money-earning projects require the submission of the Unit Money-Earning Application, No. 34427, to the local council. To ensure conformity with all Scouting standards on money earning, leaders should be familiar with the eight guides listed on the back of the application, on the last page of this planning guide, and in the financial record books.

OTHER HELPS

Additional information concerning pack budget plans, the treasurer's responsibility, camp savings, forms, and records can be found in the *Pack Record Book*, No. 33819, and the *Cub Scout Leader Book*, No. 33221. It is recommended that Cub Scout packs use one of the commercial software programs developed for Scouting units. These tools are great for keeping track of individual youth accounts. They are usually advertised in the back of *Scouting* magazine.

The Pack Operating Budget Worksheet

To develop the pack budget, complete the worksheet with the unit leader and committee at the pack's annual program planning conference, and then share it with the Cub Scouts' parents. Be sure to keep parents involved and informed. The pack's program calendar and budget information needs to be communicated regularly to families, especially at the start of the program year. By sharing the pack's program plans and budgetary needs, you can help newly recruited Cub Scouts and their parents gain a greater understanding of just what fun is waiting for them during the pack's entire program year.



UNIT MONEY-EARNING APPLICATION

Applications are not required for council-coordinated money-earning projects such as popcorn sales or Scout show ticket sales.

Please submit this application to your council service center at least two weeks in advance of the proposed date of your money-earning project. Read the 10 guides on the other side of this form. They will help you in answering the questions below.

Pack
 Troop No. _____ Chartered Organization _____

Team
 Crew
Community _____ District _____

Submits the following plans for its money-earning project and requests permission to carry them out.

What is your unit's money-earning plan? _____

About how much does your unit expect to earn from this project? _____ How will this money be used? _____

Does your chartered organization give full approval for this plan? _____

What are the proposed dates? _____

Are tickets or a product to be sold? Please specify. _____

Will your members be in uniform while carrying out this project? (See items 3-6 on other side.) _____

Have you checked with neighboring units to avoid any overlapping of territory while working? _____

Is your product or service in direct conflict with that offered by local merchants? _____

Are any contracts to be signed? _____ If so, by whom? _____

Give details. _____

Is your unit on the budget plan? _____ How much are the dues? _____

How much does your unit have in its treasury? _____

Signed _____ Signed _____
(Chartered Organization Representative) (Unit Leader)

Signed _____ Signed _____
(Chairman, Unit Committee) (Address of Chairman)

FOR USE OF DISTRICT OR COUNCIL FINANCE COMMITTEE: Telephone _____

Approved by _____ Date _____

Approved subject to the following conditions _____

GUIDES TO UNIT MONEY-EARNING PROJECTS

A unit's money-earning methods should reflect Scouting's basic values. Whenever your unit is planning a money-earning project, this checklist can serve as your guide. If your answer is "Yes" to all the questions that follow, it is likely the project conforms to Scouting's standards and will be approved.

1. *Do you really need a fund-raising project?*

There should be a real need for raising money based on your unit's program. Units should not engage in money-earning projects merely because someone has offered an attractive plan. Remember that individual youth members are expected to earn their own way. The need should be beyond normal budget items covered by dues.

2. *If any contracts are to be signed, will they be signed by an individual, without reference to the Boy Scouts of America and without binding the local council, the Boy Scouts of America, or the chartered organization?*

Before any person in your unit signs a contract, he must make sure the venture is legitimate and worthy. If a contract is signed, he is personally responsible. He may not sign on behalf of the local council or the Boy Scouts of America, nor may he bind the chartered organization without its written authorization. If you are not sure, check with your district executive for help.

3. *Will your fund-raiser prevent promoters from trading on the name and goodwill of the Boy Scouts of America?*

Because of Scouting's good reputation, customers rarely question the quality or price of a product. The nationwide network of Scouting units must not become a beehive of commercial interest.

4. *Will the fund-raising activity uphold the good name of the BSA? Does it avoid games of chance, gambling, etc.?*

Selling raffle tickets or other games of chance is a direct violation of the BSA Rules and Regulations, which forbid gambling. The product must not detract from the ideals and principles of the BSA.

5. *If a commercial product is to be sold, will it be sold on its own merits and without reference to the needs of Scouting?*

All commercial products must sell on their own merits, not the benefit received by the Boy Scouts. The principle of value received is critical in choosing what to sell.

6. *If a commercial product is to be sold, will the fund-raising activity comply with BSA policy on wearing the uniform?*

The official uniform is intended to be worn primarily for use in connection with Scouting activities. However, council executive boards may approve use of the uniform for any fund-raising activity. Typically, council popcorn sales or Scout show ticket sales are approved uniform fund-raisers.

7. *Will the fund-raising project avoid soliciting money or gifts?*

The BSA Rules and Regulations state, "Youth members shall not be permitted to serve as solicitors of money for their chartered organizations, for the local council, or in support of other organizations. Adult and youth members shall not be permitted to serve as solicitors of money in support of personal or unit participation in local, national, or international events."

For example: Boy Scouts/Cub Scouts and leaders should not identify themselves as Boy Scouts/Cub Scouts or as a troop/pack participate in The Salvation Army's Christmas Bell Ringing program. This would be raising money for another organization. **At no time are units permitted to solicit contributions for unit programs.**

8. *Does the fund-raising activity avoid competition with other units, your chartered organization, your local council, and the United Way?*

Check with your chartered organization representative and your district executive to make certain that your chartered organization and the council agree on the dates and type of fund-raiser.

The local council is responsible for upholding the Charter and By-laws and the Rules and Regulations of the BSA. To ensure compliance, all unit fund-raisers MUST OBTAIN WRITTEN APPROVAL from the local council NO LESS THAN 14 DAYS before the fund-raising activity.

#34427



National Summertime Pack Award



APPLICATION

Date _____

Cub Scout Pack No. _____ of Chartered Organization _____
name

has qualified for this award by conducting a pack activity in the summer months of _____
year

	JUNE	JULY	AUGUST
Type of pack activity	_____	_____	_____
Number of dens participating	_____	_____	_____
Number of dens qualifying (50 percent of the den's Cub Scouts participating)	_____	_____	_____
Number of the pack's Tiger Cubs participating	_____	_____	_____
Number of the pack's Wolf Cub Scouts participating	_____	_____	_____
Number of the pack's Bear Cub Scouts participating	_____	_____	_____
Number of the pack's Webelos Scouts participating	_____	_____	_____
Number of parents/family members participating	_____	_____	_____

Please send us the following National Summertime Pack Award items:

One Pack Award Certificate, No. 33731A

_____ Den participation ribbons, No. 17806

One Pack Award Streamer, No. 17808

_____ Cub Scout Summertime Award pins, No. 00464

Cubmaster _____

Date needed _____

For Pack Committee _____

(Please print.)

Send to _____
Name Street, City, State, Zip

TO ASSURE PROMPT RECOGNITION, SUBMIT APPLICATION TO LOCAL COUNCIL SERVICE CENTER AS SOON AS POSSIBLE AFTER YOUR AUGUST ACTIVITY.

Presented to Cub Scout Pack _____

Chartered Organization _____

City _____ State _____

Den _____ Council _____

By the Boy Scouts of America for Conducting an Effective Summertime Program

Year _____

Council representative _____ District Executive/Cub Scout Director _____

BOY SCOUTS OF AMERICA

National Summertime Pack Award certificate, No. 33731A



National Summertime Award pin for boys who attend all three summertime pack activities, No. 00464

National Summertime Pack Award streamer for pack flag, No. 17808

Den participation ribbon for dens with 50 percent or more of their boys at three summertime activities, No. 17806



BOY SCOUTS OF AMERICA®

SUMMERTIME ACTIVITIES TRACKING SHEET

JUNE

Leader(s) responsible _____

Pack activity _____

Location _____ Date _____ Time _____

Number of dens that participated _____

Number of dens with at least 50 percent of members present _____

Number of Tiger Cubs participating _____

Number of Wolf Cub Scouts participating _____

Number of Bear Cub Scouts participating _____

Number of Webelos Scouts participating _____

Number of parents/family members participating _____

COMMENTS _____

JULY

Leader(s) responsible _____

Pack activity _____

Location _____ Date _____ Time _____

Number of dens that participated _____

Number of dens with at least 50 percent of members present _____

Number of Tiger Cubs participating _____

Number of Wolf Cub Scouts participating _____

Number of Bear Cub Scouts participating _____

Number of Webelos Scouts participating _____

Number of parents/family members participating _____

COMMENTS _____

AUGUST

Leader(s) responsible _____

Pack activity _____

Location _____ Date _____ Time _____

Number of dens that participated _____ Number of dens that qualified for den participation ribbon _____

Number of Tiger Cubs participating _____

Number of Wolf Cub Scouts participating _____

Number of Bear Cub Scouts participating _____

Number of Webelos Scouts participating _____

Number of parents/family members participating _____

COMMENTS _____

